

RISE ABOVE, WITH FUSO



Cyp Periera, owner-operator of Hamilton-based Raff Cartage, loves his Enduro 8x4 FO3128 tipper. If you can't tell this from the way it's been personalised with the smart matte-black-wrap, or how clean it's kept, Cyp will happily explain.

"This is the first truck I've had from new and I love it," says Cyp. "I considered buying a used truck, but buying new meant I'd know it's been looked after since day one, and the cost wasn't that different than some used trucks."

"Reliability was also key. Starting a business on my own in my mid-20s, moving out of guaranteed income, felt like a big risk. Being able to start with a new truck has taken away some of that risk. I know I won't be let down by problems caused by old and worn-out equipment, which is something I see happening to other drivers with older trucks."

Cyp established Raff Cartage in August 2018. The name stands for 'Rise Above Falls and Failures', "which is something that is important for me to live by". He says his

new Enduro has helped him start off on the right foot.

How does the Enduro suit his needs? "Most of the work I do is slow-speed work onsite and she has plenty of low-end power for that. Starting off up a hill with a full load, I can really feel the power. I can take 14-tonne, but I plan to fit alloy wheels, so I'll be able to take another half-tonne once I do that."

"It's got good ground clearance, which is great for getting around rougher work sites. I love the nine-speed gearbox – I'd definitely rather shift through nine gears than 16! When I'm driving really slowly, emptying into the paver, first gear on this thing makes it easy. The engine brake is really strong too."

Once he'd settled on the Enduro, Cyp chose

the striking matte-black and gold branding "because they've been my favourite colours since I first started playing rugby league for the Northcote Tigers, and also because I like my gear to look good. Contractors like to have good quality gear on their site, so they give me the work".

8x4 Enduro FO3128	Tipper
	GVM 31,000kg
	Power / Torque 210kW / 1,120Nm
	Transmission 9-spd manual
	Wheelbase 5,175mm

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