

DELIVERING BETTER.



The only question on Tim Mikkelsen's mind after test-driving a Canter 616 City Tipper was how many to buy for his business – Kapiti Hire.

"I didn't realise how highly specced these trucks are – disc brakes, ABS, Bluetooth, full air con, heated mirrors – I was blown away by how quiet and responsive they are on the road," says Tim, who picked up two five-speed manual models at the special offer price that's been running through 2017.





"You just don't think about a truck being \$39,900! With that level of spec, plus a Limited Slip Diff, they pretty much sold themselves. Another benefit of the low purchase cost is that we've been able to price our hire rate very attractively, which is fantastic for our customers."

"In my mind, these new trucks are the perfect

addition to our fleet; they bring the ride and comfort of a modern utility with the power and load capability of a truck," says Tim. "Our niche is plant and equipment up to 2 tonne. The tipper bin can take around 3T, which makes it an ideal combination hire with a 1.8T digger."

With the business constantly looking to diversify into new markets, the purchase of two versatile and highly specced Canter 616 Tippers has meant that Kapiti Hire is breaking new ground with confidence – and cementing its reputation as the 'one stop hire shop' on the Kapiti Coast!

[Read the full story and more online!](#)

Canter 616 Tipper	
 Tare weight (cab/chassis)	2,630kg
 Power/Torque	110kW/370Nm
 Transmission	5-speed manual
 Service intervals	30,000km